

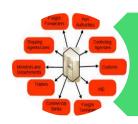
Driving Singapore's External Economy



AGENDA



Singapore – Need for Efficient Trade Facilitation



Port Community System – An Overview



Single Window System - Introduction



Challenges, Benefits & Lessons Learned



Singapore – Need for Efficient Trade Facilitation



Singapore Snapshot 2013

5.4 million

Total land area

Resident population

3.82 million (Singapore citizens and permanent residents)

716 sq km

GDP

US\$297.5 billion (at current market prices) **US\$55,182** (per capita)

Total trade

US\$777.8 billion

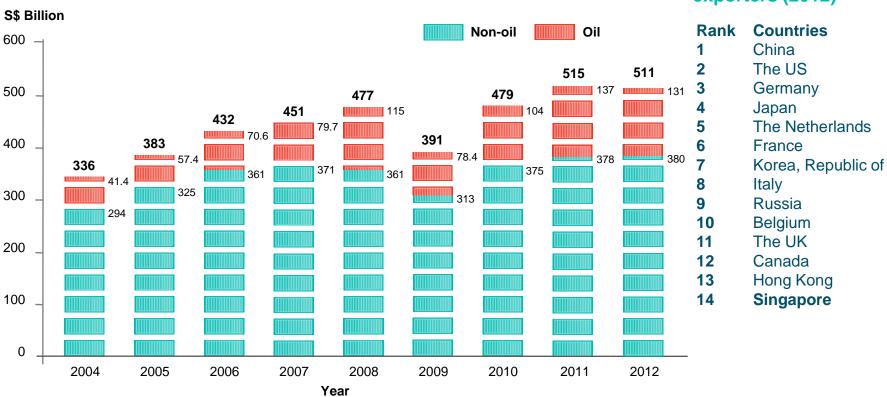
Malaysia, EU 27, Malaysia, EU 27, China, Indonesia, US



Exports are the backbone of Singapore's economy



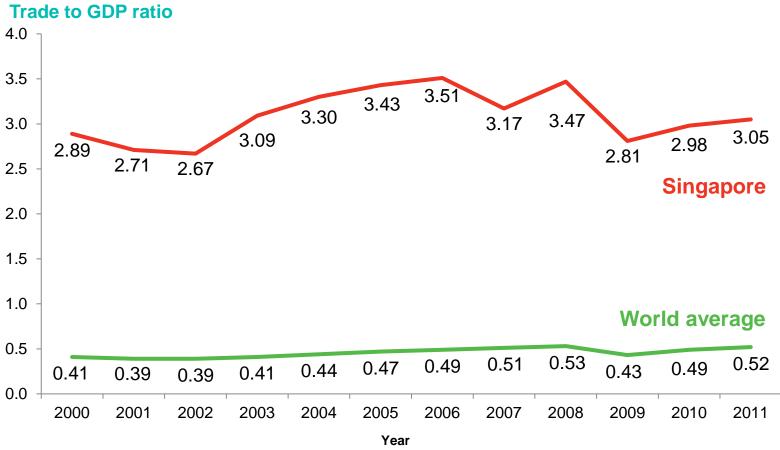
Top merchandise exporters (2012)



Source: IE Singapore Source: UN Statistics, April 2013



Singapore's external trade far outstrips GDP



Source: UN Statistics, September 2012

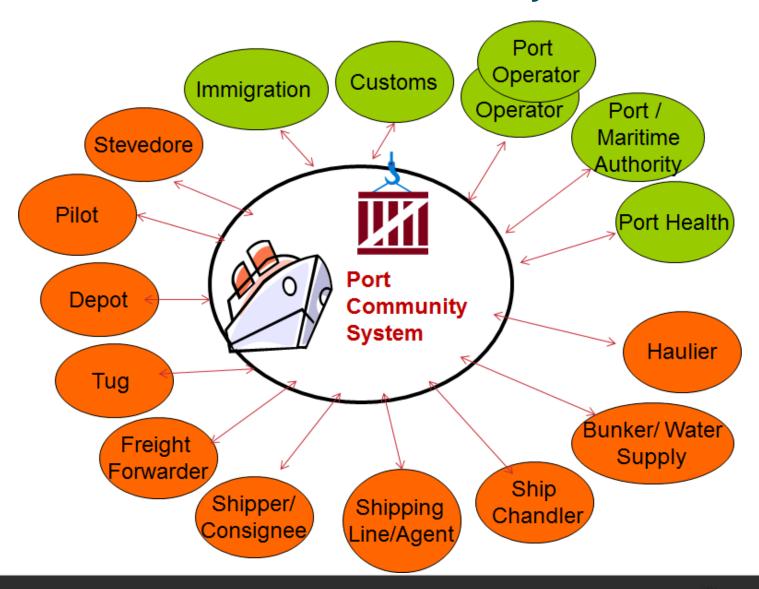
Figures in USD



Port Community System



The Port Community Stakeholders





Origin of Port Community System

A Port Community System (PCS) is an electronic platform that connects multiple systems operated by a variety of organizations that make up a seaport community

- Port computerization started way back in 1984
- In depth study (Value Chain Analysis) was undertaken to study the operations of the Port activities and the stakeholder needs
- First version of a transactional PCS PortNet was launched in 1989
- Same year the National Single Window TradeNet was also launched

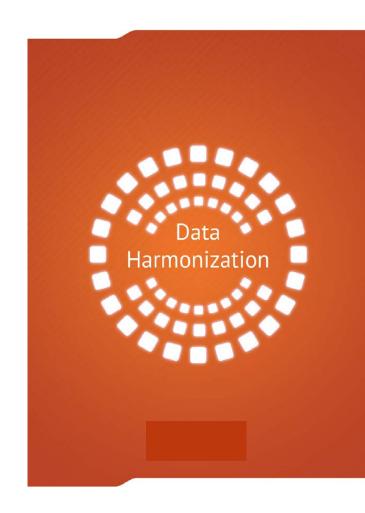


DATA HARMONIZATION

UNECE Recommendation No. 34

"Following the simplification and standardisation process described in the Recommendation guidelines, a government should be able to reduce the regulatory and official information requirements through the elimination or duplication of submissions and the removal of redundant data elements. The outcome of the process should be a more efficient and effective exchange of information between Trade and Government"

UNECE Recommendation No. 34 "Data Simplification and Standardisation for International Trade"



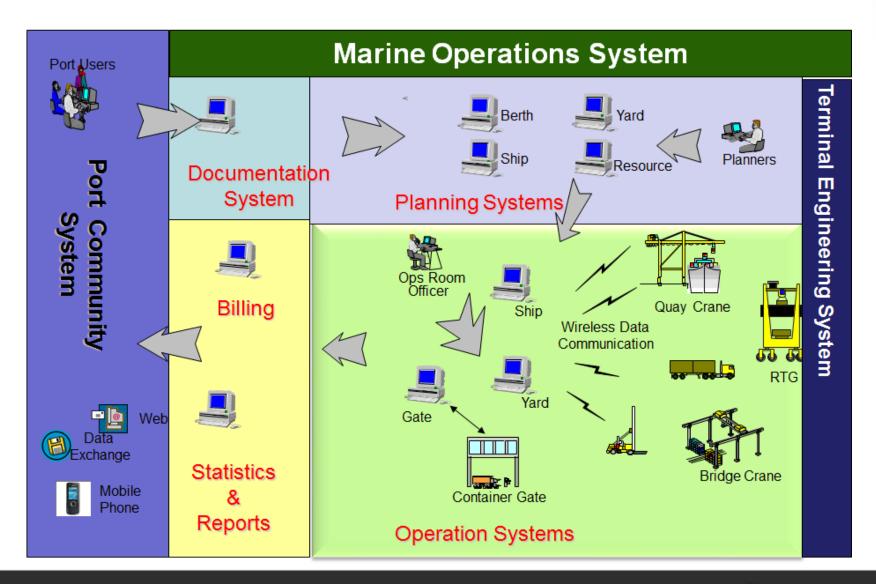


Integrated Port - Port of Singapore





Overview of Port Eco Systems





PCS Services

Information Services

- General information of port. i.e. infrastructure, calls, etc
- Directory of liners, shipping agents, logistics companies, etc
- Vessel schedules
- Cruises
- Import and export procedures, etc

Document Exchange Services

- Cargo manifest submission
- Passenger manifest submission
- Customs declarations for import, export and/or transit-related shipments
- Berth, channel and pilot application
- Hazardous cargo
 Information
- Haulage instructions, etc

E-Commerce Services

- Electronic invoice
- E-payment
 - Electronic transfer of funds
 - Credit card payment, etc

Other Services

- Access to Internet
- E-Mail facility
- Access to other Nets or portals

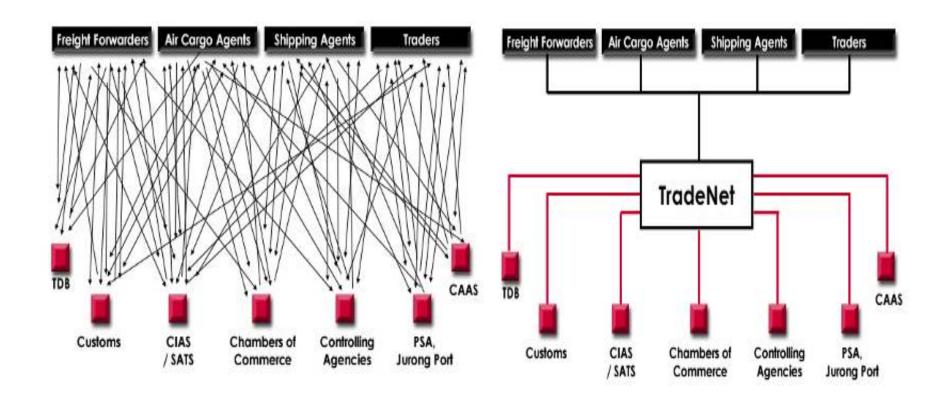




Single Window System - TradeNet



TradeNet provides an EDI for all actors to communicate and process 100% of commercial declarations. First national-level commercial documentation system worldwide.





Paper-based trade administration costs the trading community and motivated the move to an EDI system. Government supervision with private sector participation.

- 1983 Trade Development Board established
- 1986 TDB processed 10,000 documents daily
 - > Growing trade with paper-based trade administration infeasible
 - > Trade administration estimate at 4-7% of trade volume in Sweden.
 - > 1% saving in Singapore ~ SGD 1 billion per annum

Institutional Approach -

- 1. Steering Committee of all relevant CEOs of involved public agencies, associations
- 2. Singapore Network Services Pte Ltd (TDB, SingTel, PSA, CAAS shareholders)

Government commitment with private sector's ability to respond to needs of the market.

2 years to develop, SGD 50 million launched in January 1989. By 1992, linked 30 public agencies and by 1994, 99% of trade declaration took place through TradeNet.



Moving away from paper-based administration led to external (Trade) and internal (Organizational) efficiencies.

	BeforeTradeNet®	After TradeNet®
Processing Time	2 – 7 days	1 minute
Fee	US\$6 - US\$12	US\$2
Number of documents	3 – 35	1
Documents processsed	Around 10,000 per day	Around 30,000 per day
Trade Turnover	S\$ 178 b (US\$ 119 b)	S\$ 251 b (US\$ 167 b)
Processing Staff	144	38
Annual Trade Enquiries	45,000	58,000
Documents processed per staff	27,397	105,263
Processing Revenue per staff	S\$ 63,836	S\$ 465,131



Lessons Learned

A port community system is a 'living' system which needs to keep evolving with the changing times

Involvement of the community from the start is important.

Including B2B functions would be a plus point for PCS.

Analyzing the information and gathering Business Intelligence from this information will enable the government to take informed decisions on policy matters

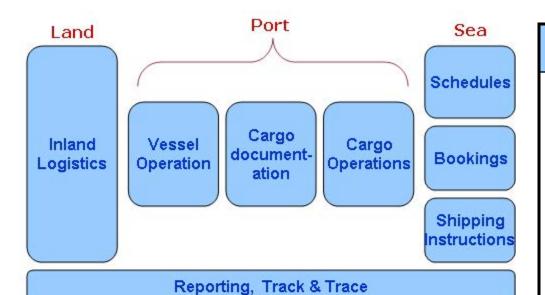


Challenges Faced by the Community

- Moving from paper documents to "paper less" was tough to adjust.
- Process re-engineering brought about new requirements which the community had to learn and comply
- Costs involved in adopting to the new system as in-house systems required change or new systems had to be procured
- Data harmonisation and developing message standards meant that existing systems had to cater adopt
- Increasing user adoption and change management required hand holding users and catering to customised training programs for different users of the community



PCS Benefits





Benefits

- Accurate scheduling of ships arrival & departures leading to reduced turnaround times, reducing congestion
- Saving in operating costs to traders & shippers
- Better utilization of Port's resources through better enhanced ability to schedule
- Reduction in cargo delivery time
- Accurate transaction information
- Higher throughput of cargo and optimized resource utilization

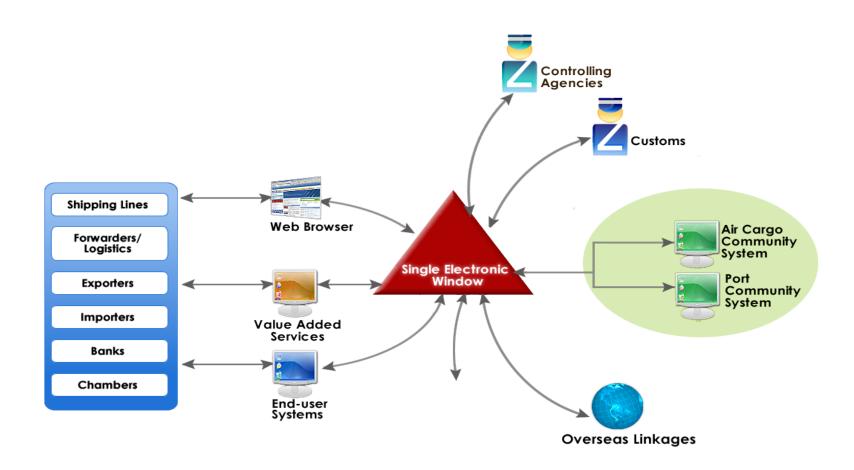


Benefits of PCS & Single Window Integration

- Brings together all parties in the maritime, trade and logistics business allowing speedy data exchange and communication bringing about greater efficiency and productivity for all
- Electronic documentation processing streamlines and improves operational & business transactions
- Availability of real-time data provides the important information necessary for many business decisions across Government departments and Private Sector players
- Paperless processing increases staff productivity
- Savings in cost and effort for the businesses, port community and Government
- Facilitates B2G & B2B information exchange



PCS & SW Integrated Environment







Thank You

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